

Twitter Power 2.0: How to Dominate Your Market One Tweet at a Time

Get the business leader's guide to using Twitter to gain competitive advantage.

Since 2006, forward-thinking companies like Apple, JetBlue, Whole Foods, and GM have discovered the instant benefits of leveraging the social media phenomenon known as Twitter to reach consumers directly, build their brand, and increase sales. Twitter is at the leading edge of the social media movement, allowing members to connect with one another in real time via short text messages?called "tweets"?that can be received either via the Twitter site or by e-mail, instant messenger, or cell phone. Many companies have started building entire teams within their organization dedicated solely to responding to tweets from consumers about their brand. And this is just the beginning.

In *Twitter Power*, Internet marketing and Web innovation expert Joel Comm shows businesses and marketers how to integrate Twitter into their existing marketing strategies to build a loyal following among Twitter members, expand awareness for their product or service, and even handle negative publicity due to angry or disappointed consumers. The book also presents case studies of companies on the forefront of the Twitter movement, to help you develop your own social networking strategies. *Twitter Power* is the result of extensive testing and participation in the social networking community and is a must-have for any business that wants to keep up with the social media movement. *Twitter Power* features a foreword by Tony Robbins.

